

Message Text

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ORIGIN NEA-10

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DRAFTED BY NEA/PAB:JPMULLIGAN:GN
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TO AMCONSUL LAHORE IMMEDIATE
INFO AMEMBASSY ISLAMABAD

UNCLAS STATE 303211

E.O. 11652: N/A

TAGS: EAIR, BPRO, PK

SUBJECT: PRODUCT OPPORTUNITY - CESSNA AIRCRAFT SALE

REF: LAHORE 1412

1. STRATEGIC INDUSTRIAL PRODUCTS SALES GROUP USDOC HAS DISCUSSED PROBLEM WITH CESSNA VICE PRESIDENT WOODRUFF.
2. THE PROBLEM HAS BEEN THAT LETTER OF CREDIT NOT APPROPRIATELY MODIFIED. REQUESTED AMENDMENTS RECEIVED IN WICHITA DECEMBER 13. WILL BE HAND CARRIED TO NEW YORK BANK "HABIB" DECEMBER 15. DELIVERY OF AIRCRAFT WILL BE MADE AFTER FUNDS TRANSFERRED AT NEW YORK.
3. AIRCRAFT DELIVERY WILL BE MADE TO NATIONAL CONSTRUCTION CORPORATION, CHIEF PILOT IN WICHITA PRIOR COB DECEMBER 15 AND HE SHOULD DEPART IMMEDIATELY FOR KARACHI. FYI- THERE HAS BEEN AN ALL OUT EFFORT BY TOP MANAGEMENT OF CESSNA TO FULFILL THIS CONTRACT. KISSINGER

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Message Attributes

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Decaption Note:
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Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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